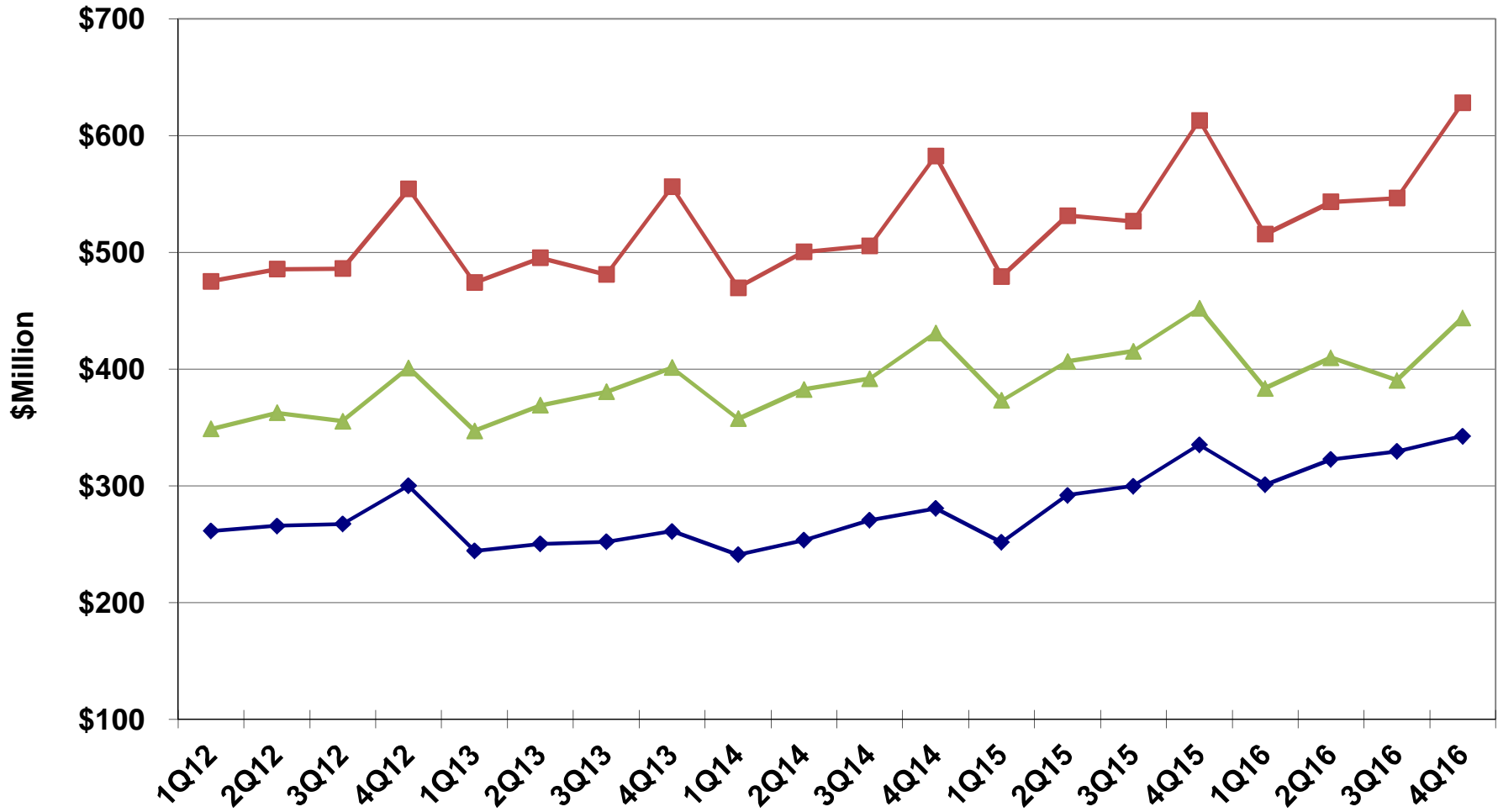


Tri-Cities Retail Sales - Quarterly

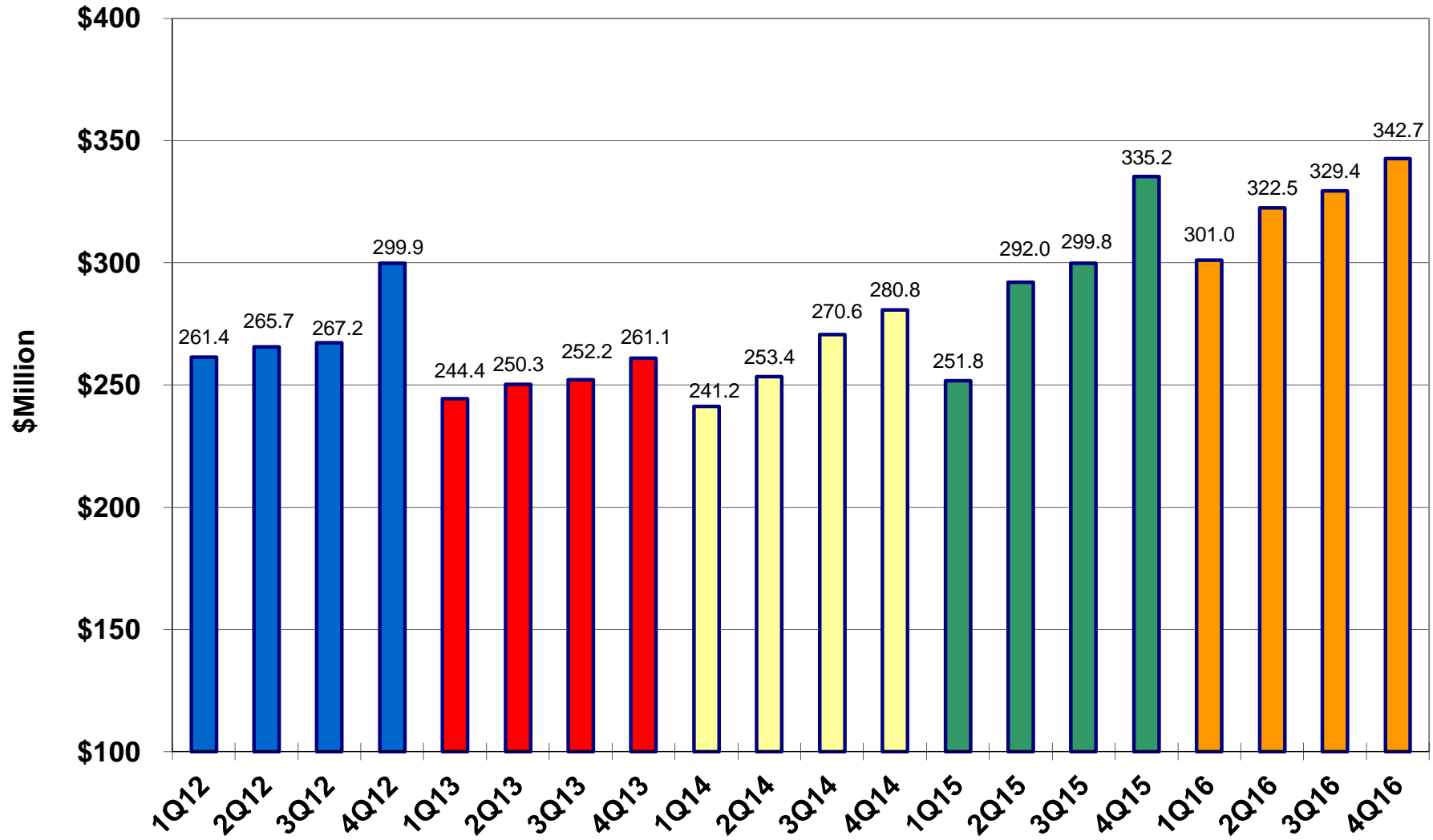
◆ Bristol Sales
 ■ Johnson City Sales
 ▲ Kingsport Sales



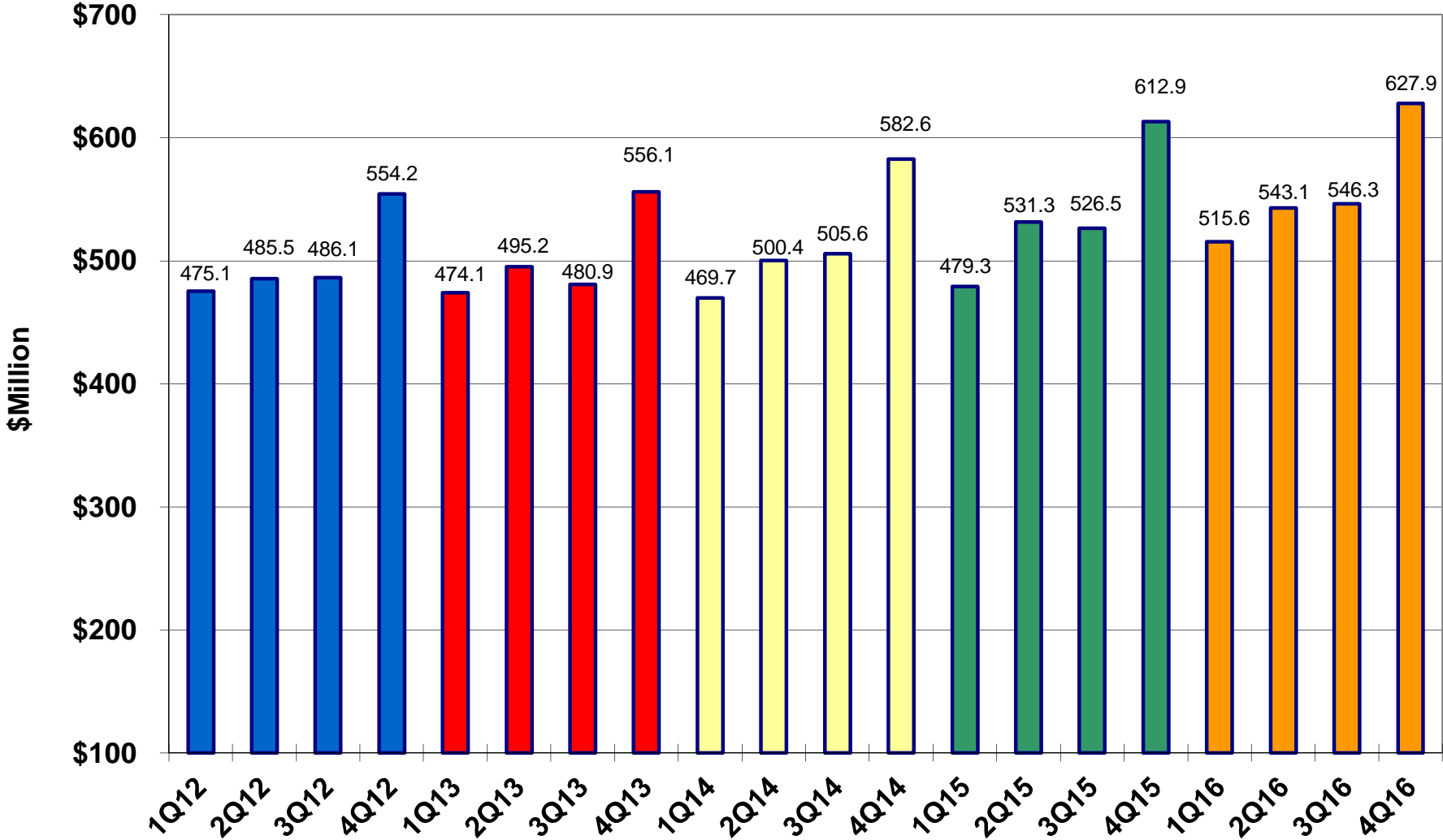
TCI Group - Jerry Petzoldt Agency, Kingsport and Johnson City

Source: ETSU's Bureau of Business and Economic Research

Bristol Retail Sales - Quarterly



Johnson City Retail Sales - Quarterly



Kingsport Retail Sales - Quarterly

