



Jerry Petzoldt Agency, LLC

Established 1996

JERRY PETZOLDT AGENCY LLC

KINGSPORT AND JOHNSON CITY, TENNESSEE

COMMERCIAL PROPERTY SERVICES

Retail, Office, and Industrial
Property Sales and Leasing
Land Sales and Leasing
Property Site Searches
Build-To-Suit and Existing
Facilities Evaluation
Investment & Development
Counseling
Development Land Acquisitions
Tax Free Exchanges
Broker Price Opinions
Business Brokerage

OTHER SERVICES

Market Profiles and Trends
Regional Commercial Property
Sales Data
Housing and Retail Sales
Trends
Economic/Demographic
Statistics

KINGSPORT OFFICE

423-230-0255

JOHNSON CITY OFFICE

423-915-0911

AGENCY PROFILE

TCI Group is the first and largest commercial real estate group in the Tri-Cities region of Northeast Tennessee and Southwest Virginia. Our team of expert, knowledgeable brokers is experienced and skilled in every facet of commercial and industrial real estate, drawing on a vast network of affiliations to provide comprehensive real estate services. Specializing exclusively in commercial properties allows us to focus our efforts where it serves our clients best -- office, retail, commercial, financial, medical and industrial properties.

REGIONAL LEADER

- The TCI Group consists of two independently owned agencies: The Jerry Petzoldt Agency with two offices in Tennessee - Kingsport and Johnson City; Lowry & Foster, Inc. with one office in Bristol, Tennessee. We maintain the largest inventory of commercial properties in the region represented by 9 agents, several holding dual state licenses in Tennessee and Virginia.
- The National Association of Realtors has honored Jerry with the status of Realtor Emeritus in recognition of 40 cumulative years of membership and contributions to the real estate profession. Other honors include one of the top 101 most influential people in the state's commercial real estate industry for five consecutive years by Business Tennessee magazine. Petzoldt was also awarded the TechStar Champion Award by the Northeast Tennessee Technology Council (NETTC) for his contribution to regional development and service to the technological community.
- Jerry Petzoldt and the TCI Group-Jerry Petzoldt Agency led the regions commercial property sector by spearheading the establishment of a Commercial Multiple Listing Service (CMLS) at the Northeast Tennessee Association of Realtors (NETAR). This data exchange shares commercial property listings not only with area commercial brokers but also through many associated commercial information exchanges.



PARTIAL CLIENT LIST

Eastman Chemical Company
Holston Medical Group
First Tennessee Bank
Wellmont Health Systems
Capital Bank
TriSummit Bank
Eastman Credit Union
Advance Auto
Captain D's
Mountain States Health Alliance
Johnson City Chamber
TruPoint Bank
BAE Systems
Bank of Tennessee
Walgreens
Popeye's Chicken
First Community Bank
American Red Cross
Starbucks Coffee
Tractor Supply
Ultimate Shine 3 Minute Car Wash
Longhorn Steakhouse
City of Kingsport
Taco Johns
Verizon
Regions Bank
Aspen Dental
Pizza Hut
Lowe's
Wendy's
SunTrust Bank

REGIONAL LEADER

- Membership in multiple national, regional and local associations including National Association of Realtors (NAR), Northeast Tennessee Technology Council, Johnson City Chamber of Commerce, NETWORKS Sullivan County Partnership, and Kingsport Chamber of Commerce.
- Comprehensive Marketing –
 - Property Signs - our regionally recognized and highly visible property signs and banners.
 - Online Technology - We incorporate our property listings via our website and with most major commercial property websites including NETAR Commercial Multiple Listing Service, Catylist, CREXi, and CoStar/Loopnet. We also share our property listings with many city, county and regional economic development group websites, along with local media and regional interest sites. We also maintain an online presence in social media including Facebook.

AGENT LIST

Jerry Petzoldt, CEO/Owner	423-677-2486	jerrypetzoldt@gmail.com
David Prince, Affiliate Broker	423-384-5554	prince@tcigroup.com
Glenn Perkins, Affiliate Broker	423-956-5707	glenn@tcigroup.com
Jackie Hewitt, Broker	423-292-1000	jhewitt@tcigroup.com
Gary Sproles, Affiliate Broker	423-612-0617	garysproles@tcigroup.com
Cassie Petzoldt, Affiliate Broker	423-677-2344	cassiepetzoldt@gmail.com
Kelsey Bartley, Affiliate Broker	423-948-1743	kelsey@tcigroup.com
R. Lynn Shipley, Affiliate Broker	423.612.4905	lynnshipley@tcigroup.com

KINGSPORT

Jerry Petzoldt, CEO,
Owner, Principal Broker
221 Cumberland Street
Kingsport, TN 37660
423-230-0255

JOHNSON CITY

Jackie Hewitt
Principal Broker
404 S. Roan, Suite 2
Johnson City, TN 37601
423-915-0911

