



*Jerry Petzoldt Agency, LLC*

Established 1996

# JERRY PETZOLDT AGENCY LLC

KINGSPORT AND JOHNSON CITY, TENNESSEE

## COMMERCIAL PROPERTY SERVICES

Retail, Office, and Industrial  
Property Sales and Leasing  
Land Sales and Leasing  
Property Site Searches  
Build-To-Suit and Existing  
Facilities Evaluation  
Investment & Development  
Counseling  
Development Land Acquisitions  
Tax Free Exchanges  
Broker Price Opinions  
Planning and Consulting

## OTHER SERVICES

Commercial Market Profiles and  
Trends  
Regional Commercial Property  
Sales and Leasing Data  
Housing Market Trends  
Economic/Demographic  
Statistics

## KINGSPORT OFFICE

423-230-0255

## JOHNSON CITY OFFICE

423-915-0911

## AGENCY PROFILE

TCI Group is the first and largest commercial real estate group in the Tri-Cities region of Northeast Tennessee and Southwest Virginia. Our team of expert, knowledgeable brokers is experienced and skilled in every facet of commercial real estate, drawing on a vast network of affiliations to provide comprehensive real estate services. Specializing exclusively in commercial properties allows us to focus our efforts where it serves our clients best -- office, retail, commercial, financial, medical, industrial, land, hospitality, and government properties.

## REGIONAL LEADER

- The TCI Group consists of two independently owned agencies: The Jerry Petzoldt Agency with two offices in Tennessee - Kingsport and Johnson City; Lowry & Foster, Inc. with one office in Bristol, Tennessee. We maintain the largest inventory of commercial properties in the region represented by 12 agents, several holding dual state licenses in Tennessee and Virginia.
- The National Association of Realtors has honored Jerry with the status of Realtor Emeritus in recognition of 40 cumulative years of membership and contributions to the real estate profession. Other honors include one of the top 101 most influential people in the state's commercial real estate industry for five consecutive years by Business Tennessee magazine. Petzoldt was also awarded the TechStar Champion Award by the Northeast Tennessee Technology Council (NETTC) for his contribution to regional development and service to the technological community.
- Jerry Petzoldt and the TCI Group-Jerry Petzoldt Agency led the regions commercial property sector by spearheading the establishment of a Commercial Multiple Listing Service (CMLS) at the Northeast Tennessee Association of Realtors (NETAR). This data exchange shares commercial property listings not only with area commercial brokers but also through many associated commercial information exchanges.

## PARTIAL CLIENT LIST

Eastman Credit Union  
Holston Medical Group  
First Tennessee Bank  
Pal's  
Capital Bank  
Comfort Inn  
HomeTrust Bank  
Eastman Chemical Company  
Advance Auto  
Captain D's  
Ballad Health  
Johnson City Chamber  
TruPoint Bank  
BAE Systems  
Bank of Tennessee  
Walgreens  
Popeye's Chicken  
First Community Bank  
American Red Cross  
Best Western  
Starbucks Coffee  
Tractor Supply  
Ultimate Shine 3 Minute Car Wash  
Longhorn Steakhouse  
City of Kingsport  
Taco Johns  
Verizon  
Regions Bank  
Aspen Dental  
Pizza Hut  
Lowe's  
Wendy's  
SunTrust Bank  
Aldi  
Chick-fil-A

## REGIONAL LEADER

- Membership in multiple national, regional and local associations including National Association of Realtors (NAR), Northeast Tennessee Technology Council, Johnson City Chamber of Commerce, NETWORKS Sullivan County Partnership, and Kingsport Chamber of Commerce.

### Comprehensive Marketing –

- Property Signs - our regionally recognized and highly visible property signs and banners.
- Online Technology - We incorporate our property listings via our website and with most major commercial property websites including NETAR Commercial Multiple Listing Service, Catylist, CREXi, and CoStar/Loopnet. We also share our property listings with many city, county and regional economic development group websites, along with local media and regional interest sites. We also maintain an online presence in social media including Facebook.

## AGENT LIST

Jerry Petzoldt, CEO/Owner	423-677-2486	jerrypetzoldt@gmail.com
Glenn Perkins, Affiliate Broker	423-956-5707	glenn@tcigroup.com
Jackie Hewitt, Broker	423-292-1000	jhewitt@tcigroup.com
Gary Sproles, Affiliate Broker	423-612-0617	garysproles@tcigroup.com
Cassie Petzoldt, Affiliate Broker	423-677-2344	cassiepetzoldt@gmail.com
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David Johnson, Affiliate Broker	423-765-3636	davidjohnson@tcigroup.com
Jessica DeBord, Affiliate Broker	615-393-2198	jdebord@tcigroup.com
Brenda Clarke, Broker	423-737-0911	bclarke@tcigroup.com

## KINGSPORT MAIN OFFICE

Jerry Petzoldt, CEO,  
Owner, Principal Broker

221 Cumberland Street  
Kingsport, TN 37660  
423-230-0255

## JOHNSON CITY

Jackie Hewitt  
Principal Broker

423-915-0911