



# JERRY PETZOLDT AGENCY LLC

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Established 1996



## COMMERCIAL PROPERTY SERVICES

Retail, Office, and Industrial Property Sales and Leasing  
 Land Sales and Leasing  
 Property Site Searches  
 Build-To-Suit and Existing Facilities Evaluation  
 Investment & Development Counseling  
 Development Land Acquisitions  
 Tax Free Exchanges  
 Broker Price Opinions  
 Planning and Consulting  
 Net Lease and CRE Investment Analysis

## OTHER SERVICES

Commercial Market Profiles and Trends  
 Regional Commercial Property Sales and Leasing Data  
 Housing Market Trends  
 Economic/Demographic Statistics

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## AGENCY PROFILE

TCI Group is the first and largest commercial real estate group in the Tri-Cities region of Northeast Tennessee and Southwest Virginia. Our team of expert, knowledgeable brokers is experienced and skilled in every facet of commercial real estate, drawing on a vast network of affiliations to provide comprehensive real estate services. Specializing exclusively in commercial properties allows us to focus our efforts where it serves our clients best -- office, retail, commercial, financial, medical, industrial, land, hospitality, and government properties along with all types of commercial real estate investing.

## REGIONAL LEADER

- The TCI Group consists of two independently owned agencies: The Jerry Petzoldt Agency located in Johnson City, Tennessee; Lowry & Foster, Inc. with an office in Bristol, Tennessee. We maintain the largest inventory of commercial properties in the region represented by 12 agents, several holding dual state licenses in Tennessee and Virginia.
- Jerry Petzoldt, CEO & President of TCI Group-Jerry Petzoldt Agency LLC, has been involved in commercial real estate brokerage and development for 50 Years and has been awarded REALTOR EMERITUS by the National Association of REALTORS. In 2021, Jerry became the first broker in North America approved to become an individual member of NAI Global Unlimited. NAI Global is a leading global commercial real estate brokerage firm. Other honors include one of the top 101 most influential people in the commercial real estate industry for five consecutive years by Business Tennessee magazine. Petzoldt was also awarded the TechStar Champion Award by the Northeast Tennessee Technology Council (NETTC) for his contribution to regional development and service to the technological community.
- Jerry Petzoldt and the TCI Group-Jerry Petzoldt Agency led the regions commercial property sector by spearheading the establishment of a Commercial Multiple Listing Service (CMLS) at the Northeast Tennessee Association of Realtors (NETAR).

## PARTIAL CLIENT LIST

Eastman Credit Union  
Holston Medical Group  
Citi  
First Horizon Bank  
Pal's  
Washington County Schools  
Spectrum  
Smoothie King  
SaladWorks  
Fazoli's  
HomeTrust Bank  
Eastman Chemical Company  
Advance Auto  
Captain D's  
Ballad Health  
Johnson City Chamber  
TruPoint Bank  
BAE Systems  
Walgreens  
Popeye's Chicken  
First Community Bank  
American Red Cross  
Best Western  
Starbucks Coffee  
Tractor Supply  
Ultimate Shine 3 Minute Car Wash  
Longhorn Steakhouse  
City of Kingsport  
Taco Johns  
Verizon  
Regions Bank  
Aspen Dental  
Pizza Hut  
Lowe's  
Wendy's  
SunTrust Bank  
Aldi  
Chick-fil-A

## REGIONAL LEADER

- Membership in multiple national, regional and local associations including National Association of Realtors (NAR) and NETWORKS Sullivan County Partnership.

### Comprehensive Marketing –

- Property Signs - our regionally recognized and highly visible property signs and banners.
- Online Technology - We incorporate our property listings via our website and with most major commercial property websites including NETAR Commercial Multiple Listing Service, Commercial Exchange, NAI Global, and CREXi.
- We also share our property listings with many city, county and regional economic development group websites, along with local media and regional interest sites. We also maintain an active presence on social media including LinkedIn and Facebook.

## AGENT LIST

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