



Established 1996

JERRY PETZOLDT AGENCY LLC

THE SIGN YOU KNOW. THE ASSOCIATES YOU TRUST.



COMMERCIAL PROPERTY SERVICES

Retail, Office, and Industrial
Property Sales and Leasing
Land Sales and Leasing
Property Site Searches
Build-To-Suit and Existing
Facilities Evaluation
Investment & Development
Counseling
Development Land Acquisitions
Tax Free Exchanges
Broker Price Opinions
Planning and Consulting
Net Lease and CRE Investment
Analysis

OTHER SERVICES

Commercial Market Profiles and
Trends
Regional Commercial Property
Sales and Leasing Data
Housing Market Trends
Economic/Demographic
Statistics

OFFICE ADDRESS:

5 RED BUSH COURT, SUITE 20
JOHNSON CITY, TN 37601

423-230-0255

AGENCY PROFILE

TCI Group is the first and largest commercial real estate group in the Tri-Cities region of Northeast Tennessee and Southwest Virginia. Our team of expert, knowledgeable brokers is experienced and skilled in every facet of commercial real estate, drawing on a vast network of affiliations to provide comprehensive real estate services. Specializing exclusively in commercial properties allows us to focus our efforts where it serves our clients best -- office, retail, commercial, financial, medical, industrial, land, hospitality, and government properties along with all types of commercial real estate investing.

REGIONAL LEADER

- The TCI Group consists of two independently owned agencies: The Jerry Petzoldt Agency located in Johnson City, Tennessee; Lowry & Foster, Inc. with an office in Bristol, Tennessee. We maintain the largest inventory of commercial properties in the region represented by 12 agents, several holding dual state licenses in Tennessee and Virginia.
- Jerry Petzoldt, CEO & President of TCI Group-Jerry Petzoldt Agency LLC, has been involved in commercial real estate brokerage and development for 50 Years and has been awarded REALTOR EMERITUS by the National Association of Realtors. In 2021, Jerry was recognized by Real Estate Forum as Best Bosses 2021. Also in 2021, he was awarded National Association of Realtor's 2021 National Commercial Award. He is one of two recipients from the state of Tennessee to receive NAR's award for 2021. Jerry became the first broker in North America approved to become an individual member of NAI Global Unlimited. Other honors include one of the top 101 most influential people in the commercial real estate industry for five consecutive years by Business Tennessee magazine.
- Jerry Petzoldt and the TCI Group-Jerry Petzoldt Agency led the regions commercial property sector by spearheading the establishment of a Commercial Multiple Listing Service (CMLS) at the Northeast Tennessee Association of Realtors (NETAR).

PARTIAL CLIENT LIST

Eastman Credit Union
Holston Medical Group
Citi
First Horizon Bank
Pal's
Washington County Schools
Spectrum
Smoothie King
SaladWorks
Fazoli's
HomeTrust Bank
Eastman Chemical Company
Advance Auto
Captain D's
Ballad Health
Johnson City Chamber
TruPoint Bank
BAE Systems
Walgreens
Popeye's Chicken
First Community Bank
American Red Cross
Best Western
Starbucks Coffee
Tractor Supply
Ultimate Shine 3 Minute Car Wash
Longhorn Steakhouse
City of Kingsport
Taco Johns
Verizon
Regions Bank
Aspen Dental
Pizza Hut
Lowe's
Wendy's
Aldi
Chick-fil-A

REGIONAL LEADER

- Membership in multiple national, regional and local associations including local Chambers of Commerce, National Association of Realtors (NAR) and NETWORKS Sullivan County Partnership.

Comprehensive Marketing –

- Property Signs - our regionally recognized and highly visible property signs and banners.
- Online Technology - We incorporate our property listings via our website and with most major commercial property websites including NETAR Commercial Multiple Listing Service, Commercial Exchange, NAI Global, and CREXi.
- We also share our property listings with many city, county and regional economic development group websites, along with local media and regional interest sites. We also maintain an active presence on social media including LinkedIn and Facebook.

AGENT LIST

Jerry Petzoldt, President	423-677-2486	jerrypetzoldt@tcigroup.com
Gary Sproles, Exec Vice President	423-612-0617	garysproles@tcigroup.com
Glenn Perkins, Vice President	423-956-5707	glenn@tcigroup.com
Jackie Hewitt, Vice President	423-292-1000	jhewitt@tcigroup.com
Cassie Petzoldt, Vice President	423-677-2344	cassiepetzoldt@tcigroup.com
R. Lynn Shipley, Vice President	423.612.4905	lynnshipley@tcigroup.com
Shea Sproles, Vice President	423-612-2646	sheasproles@tcigroup.com
Brenda Clarke, Vice President	423-737-0911	bclarke@tcigroup.com
Ed Mahaffey, Vice President	423-430-4215	edmahaffey@tcigroup.com
Ramon Sanchez-Vinas, Vice President	423-930-4237	ramon@tcigroup.com
Ryan Ketron, Affiliate Broker	423-429-8619	ryan@tcigroup.com

